

CEO LETTER: BUDGET 2024



Dear Chancellor,

In recent months, the hospitality sector has become increasingly worried about the onrushing business rates cliff edge that hits the economy on 1 April next year. This Budget is the last chance to prevent bills quadrupling for high streets across the country. We are asking you to grasp this opportunity to deliver your manifesto commitment to fix business rates, and protect businesses.

As a bricks-and-mortar sector, hospitality is at the core of our high streets and local communities nationwide. It creates places where people want to live, work and invest.

But business rates penalise businesses based in higher cost, central locations. In fact, we pay three times more than we should, based on economic activity levels – that is an overpayment of over £2 billion. To put it simply, our tax system discourages people from running high street businesses at a time where we should be encouraging them.

The 75% relief has been helpful in recent years, at least for some businesses. But it disappears 153 days after you deliver your Budget.

We agree with your manifesto that the system needs rebalancing. We propose that your Government introduces a **new lower, permanent and universal multiplier for the hospitality sector**, to be adopted across all nations of the UK. All hospitality businesses should benefit from that multiplier, removing the cap that has acted as a disincentive to growth as employers decide that opening a second premises is simply not worth the cost.

We are acutely aware of the fiscal pressures facing your Government. We agree with you that a move to invest in hospitality growth, investment and employment can be delivered in a cost-neutral manner, through rebalancing the sectoral burden.

Without it, investment in our high streets will be curtailed; employment opportunities will be squandered; and ultimately, we will see higher levels of business failure.

Through UKHospitality we set out how we can avoid this cliff edge and push for growth. Now is the time to deliver the fundamental change that you have promised, and that will deliver so much.

We look forward to seeing the outcome of the Budget on 30 October.

Yours sincerely,

Kate Nicholls OBE, Chief Executive, UKHospitality

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Supported by:

Samantha Rieu, Hotel General Manager, 11 Cadogan Gardens & Chelsea Townhouse Paul Weeks MBII, Owner, Advocate Group Simon Bachelor, Vice President Operations, Aimbridge Hospitality Paul Wigham, CEO, All Our Bars Limited James Nye, Managing Director, Anglian Country Inns Laura Pritchard, Proprietor, Ann's Pantry, Anglesey Ice Cream, Flore, Lazydaysanglesey Martin Wolstencroft, CEO, Arc Inspirations Frantisek Pavlovic, General Manager, Arnos Manor Hotel Vincent Labeyrie, Director, Aspenlane Joanne Taylor-Stagg, General Manager, Athenaeum Hotel & Residences Debbie Priestley, General Manager, Avon Gorge by Hotel du Vin Patrick O'Connell, Chief Executive, B&B HOTELS UK Ltd Chris Alger General Manager, Bailiffscourt Hotel and Spa Scott Chillery, CFO, Barworks Keith C Knowles OBE CBII, CEO, Beds & Bars Ltd Maurice Abboudi, Director, Beer and Buns Limited Laurence Beere, Managing Director, Bell & Ross Ltd, T/A The Queensberrry Hotel & Olive Tree Restaurant Thomas Greenall, CEO, Bespoke Hotels John Todd, Owner and Manager, Best Western Plus Delmere Hotel Alan Morgan, CEO, Big Table Group Tom James, Managing Director, Bill's Robert Wilson, Proprietor, Bleeding Heart Restaurants Chris Clifford, Managing Director, Blunsdon House Hotel Ltd Steve Hill, Managing Director, Bone Daddies Ltd Nicholas Hemmings, Finance Director, Bowood Hose & Gardens Peter Brend, Director, Brend Hotels Raphael Herzog, General Manager, Bristol Hoteliers Association Shereen Ritchie, CEO, Buns From Home Alasdair Murdoch, Chief Executive Officer, Burger King UK **Tim Rumney, CEO, BWH Hotels** Gerry Ford, Founder and Group CEO, Caffe Nero William Griffiths, General Manager, Caradog Hotels Matthew di Rienzo, Director, Caraffini Restaurant Daniel Sangiuseppe, Director, Castlewood Hotels lan Edwards, CEO, Celtic Collection Nicola Taylor Beal, Chief Executive, Chardon Hotels Limited Philip Turner, CEO, Chestnut Group Gavin Taylor, Chief Executive Officer, Clermont Hotel Group John McCarthy, Managing Director, Clevedon Hall Ltd Adam Charity, Chief Operating Officer, Coaching Inn Group Clare James, Director of HR, Corinthia London Girish Sanger, Managing Director, Courthouse Hotels Chris Wayne-Wills, Chief Executive Officer, Crerar Hotel Group Ltd David Loewi, CEO & Co-Founder, D&D London Paul Downing, Group Managing Director, Dart Marina Hotel Limited Mike Craig, Group Finance Director, De Vere Hotels Oliver Harris, Deputy General Manager, De Vere Tortworth Court Julie Tippins, Head of Risk, DHP Family Ltd Julie Gingell, Managing Director, Docklands Restaurants and Bars Mark Gallagher, Area General Manager UK, Dorsett Hospitality International

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Peter Borg-Neal, CEO, Oakman Inns Anthony Pender, Founder, Our Yummy Collection Alistair Telfer, Chief Executive and Club Secretary, Oxford and Cambridge Club Nicolas Gaillot, COO, Paris Baguette Michael Stevenson, General Manager, Pentahotel Reading Gemma Peel, Finance Director, Permanently Unique Group Emma Brealey, Managing Director, Petwood Hotel Mike Spencer, Business Development Director, Pizza Hut Restaurants James Elliot, Founder, Pizza Pilgrims Peter Austin, Owner, Plas Estate Eddie Murphy, Director, PLS Management Ltd Drew Taylor, CFO, Popeyes UK Mark Crowther, Chairman, Portobello Pub Co, Pub People, Heron & Brearley Michael Evered, Finance Director, Poste Hotels Ltd - The George Hotel Stamford John Creighton, Managing Director, Pottingshed Bar and Gardens Limited Danva Salem, General Manager, Radisson Blu Bristol Stephen Harron, Operations Director, RBH Hospitality Management Richard Lewis, Group CEO, RedCat Pub Company Limited Noel Byrne, CEO, Review Hotels Ltd Ian Fitzgerald, Managing Director, Rick Stein Group Gavin Adair, CEO, Rosa's Thai James Shail, MD, Rothay Manor Boutique Hotel and Restaurant Annette Prandzioch, Director General, Royal Over-Seas League Rick Stein, Chef and Restauranteur, Seafood Trading Ltd Neil Kedward, Chief Executive, Seren Jo Watson, Director, Sidmouth Hotels Ltd Heather Hamtilon, General Manager, Sloane Square Hotel Ltd Sheila Cadd, Proprietor, Somerville House Bed and Breakfast Tomas Maunier, Managing Director, Southern Wind Group Ltd Kevin Georgel, Chief Executive, St Austell Brewery Araceli Rius Perez, Commercial Director UK, St James' Court, A Taj Hotel & Taj 51 Buckingham Gate, **Suites and Residences** Dan McLennan, Managing Director, Stange & Co. Pub Company David McDowall, CEO, Stonegate Group Simon Potts, CEO, The Alchemist David Balden, Club Secretary and CEO, The Caledonian Club Marcel Khan, CEO, The Fulham Shore Jon Fletcher, Proprietor, The Grange at Oborne Jonathan Greatorex, Managing Director, The Hand At Llanarmon Ltd Stefan Soennichsen, Managing Director, The Langham, London Caroline Gregory, Director, The Lovat Loch Ness Limited Naomi Heaton, CEO, The Other House Residents Club **Rob Pitcher, CEO, The Revel Collective** Tony Hendy, Head of Retail, The Seafood Restaurant Ltd Tim Wilson, Owner and Director, The Ship Ltd Andrew McKenzie, Managing Director, The Vineyard Group Celia Gaze, Founder and Chief Executive, The Wellbeing Farm Philip Thorley, MD, Thorley Taverns Paul Gilchrist, CEO, Thunderbird Fried Chicken Tim Hassell, Estates Director, Thurlestone Estates Ltd Neil Sebba, Managing Director, Tossed Fred Hitchcock, Managing Director, Town & Country Collective





Hari Fell, Owner, Tudor Farmhouse Hotel Nathan Midgley, Managing Director, Tynedale Hotel Limited Ian Grundy, CEO, Urban Village Pub Company Gerry Carroll, CEO, Valiant Pub Company Limited Derek Lister, Group Financial Controller, Valor Hospitality Henry Birts, CEO, Wasabi Caroline Ottoy, Managing Director, WatchHouse Nigel Saunders, Group Financial Director, Webb Hotel Group Ltd Brian Keeley Whiting, Manging Director, WH Pubs Ltd Norman Edwards, Director, Wheelers Old Kings Arms Hotel Pembroke Robert Walton MBE, Chairman, WorldYYY Shaun Whitehouse, Director, WT Hotels Ltd Louisa Watson, Marketing Director, Yew Lodge Limited Simon Dodd, CEO, Young's Pubs